



scarborough
athletic football
club

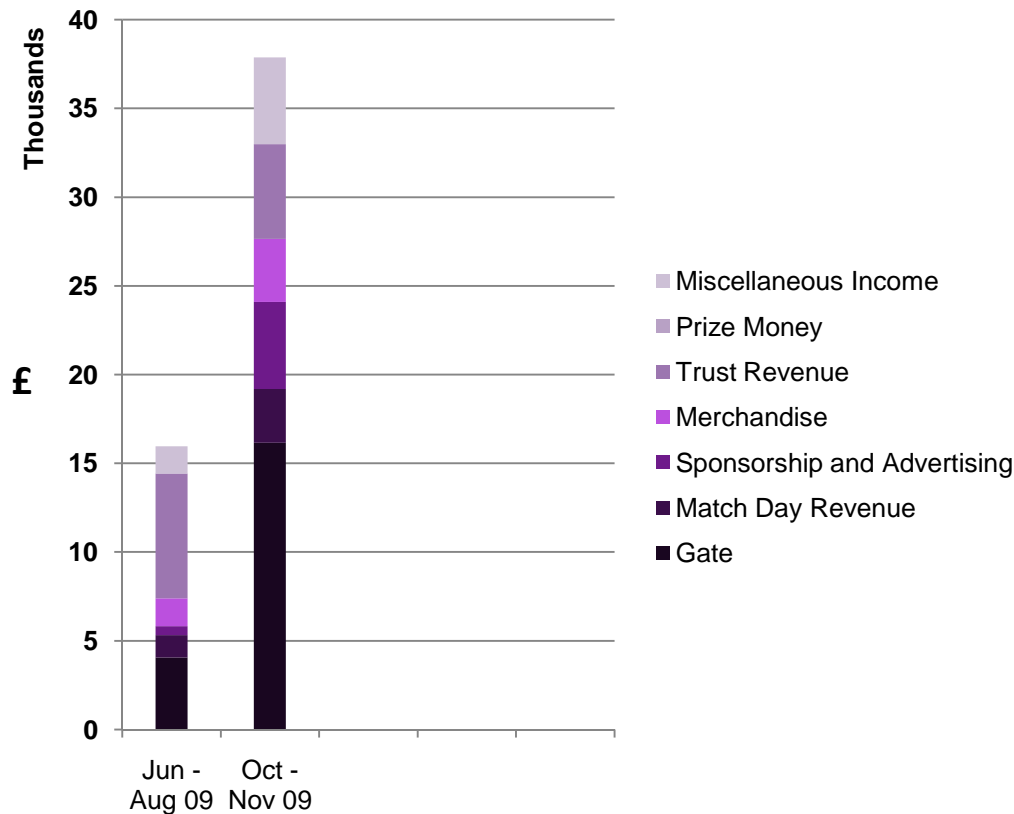
Scarborough FC Supporters Society Ltd
September - November 2009 Financial Summary

our
club, **our**
community

Surplus and Deficit

	Jun – Aug 09	Oct – Nov 09	Total
Gate	4,060	16,164	20,224
Match Day Revenue	1,259	3,024	4,283
Sponsorship and Advertising	505	4,912	5,417
Merchandise	1,563	3,545	5,108
Trust Revenue	6,688	5,342	12,030
Prize Money	0	0	0
Miscellaneous Income	1,891	4,883	6,774
Total Revenue	15,966	37,871	53,837
Match Day Expenses	-11,460	-29,930	-41,390
Merchandise Expenditure	-941	-2,944	-3,885
Gross Surplus	3,564	4,997	8,561
Administration	-2,902	-4,893	-7,795
Surplus Before Tax & Depreciation	662	103	765

Revenue Summary



- Total revenue rose to £38k with the season starting in earnest.
- Merchandise sales were still slow at £3.5k.
- The revenue from membership performed £5.3k fell back marginally without the benefit of one off donations,

Commentary

Financial Highlights

- The budget surplus for the 3 months ending Nov 09 was £3k, bringing the YTD variance to budget to £4.8k.
- The merchandise revenue has continued to suffer through poorer shirt sales attributed to shirt quality.
- As previously reported the sporting dinner ran at a loss of £1k.
- The attendances with the exception of Pickering were weaker than the previous season.
- Costs remain in line with budget and previous years, the change in performance has been through revenue.

Outlook

- The second half of the year will be challenging given that traditionally the merchandise and membership revenue are greater in the first half of the season.
- All directors have been asked to review all revenue and costs to provide better information to forecast the financial performance for the rest of the season.

