



scarborough
athletic football
club

Scarborough FC Supporters Society Ltd
Third Quarter 2008 Financial Summary

our
club, **our**
community

Profit and Loss

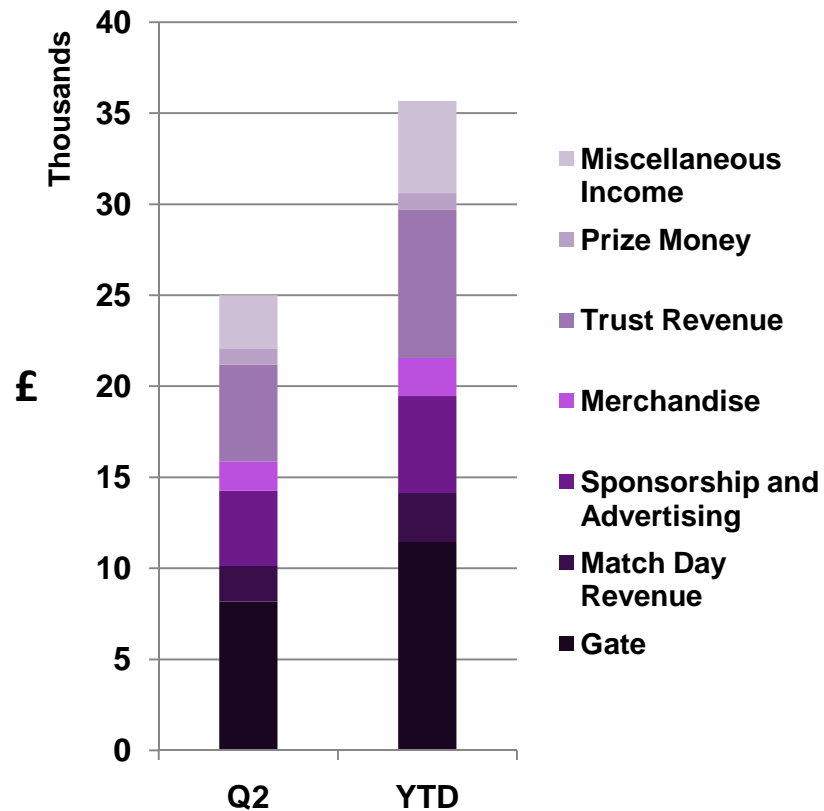
	Q2	Q3	YTD
Gate	3,269	8,174	11,443
Match Day Revenue	738	1,957	2,695
Sponsorship and Advertising	1,193	4,135	5,328
Merchandise	474	1,609	2,084
Trust Revenue	2,851	5,311	8,162
Prize Money	0	900	900
Miscellaneous Income	2,161	2,908	5,069
Total Revenue	10,687	24,995	35,682
Match Day Expenses	(6,096)	(16,855)	(22,951)
Merchandise Expenditure	(285)	(423)	(707)
Gross Profit	4,306	7,717	12,023
Administration	(4,145)	(4,941)	(9,086)
Profit Before Tax	160	2,777	2,937



**Figures before audit*

July – September 08 Financial Summary

Revenue Summary



- Revenue for the period £25k bringing the YTD position to £36k.
- The gate revenue increases 150% as season gets underway.
- Merchandise sales still less than expected with the delay in replica shirts from Carlotti.



Commentary

Financial Highlights

- Profit of £2.8k between July and September was a little less than expected with the following items being the major components.
 - Trust membership revenue was not as much as expected as membership falls further than was factored in the budget.
 - The largest proportion of merchandise sales were expected by now in the budget however revenue will now be deferred into remainder of the year.
 - Attendance figures were lower than historical averages at 401 for the 5 home games in all competitions during the period.
 - The prize money from the F.A. Vase however had a positive influence of £900 with the victory against Birtley

Outlook

- The success in the F.A. Vase is a clear boost the clubs finances, combined with the increased attendances which help push the club back towards budgeted levels.
- Sales of replica kits have been strong so far which will further boost the financial result in the fourth quarter of the year.

