



scarborough
athletic football
club

Scarborough FC Supporters Society Ltd
Fourth Quarter 2008 Financial Summary

our
club, **our**
community

Profit and Loss

The following figures have had some adjustments from the previous figures published:

- Some estimations of costs of been replaced with actual costs.
- Some costs have been re-allocated from administration to the more relevant match day hosting, programme printing being the most significant item.



**Figures before audit*

Oct – Dec 08 Financial Summary

Profit and Loss

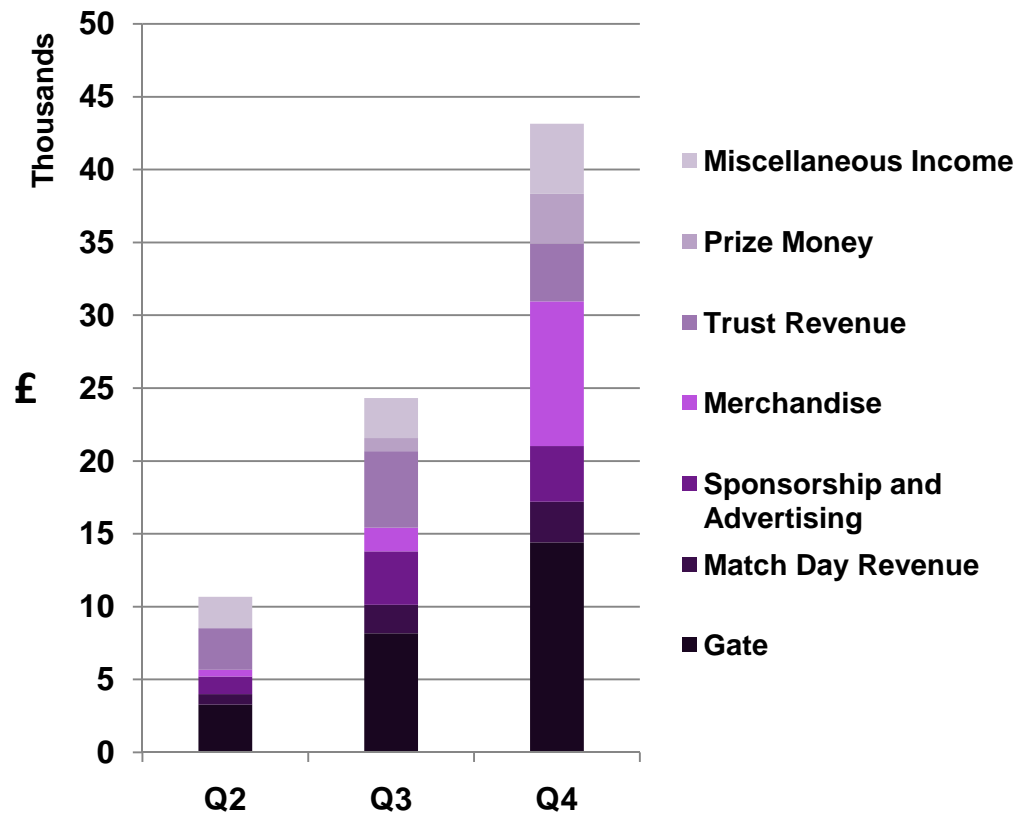
	Q2	Q3	Q4	YTD
Gate	3,269	8,174	14,422	25,865
Match Day Revenue	738	1,957	2,769	5,464
Sponsorship and Advertising	1,194	3,675	3,838	8,706
Merchandise	474	1,609	9,925	12,009
Trust Revenue	2,851	5,262	3,972	12,085
Prize Money	0	900	3,400	4,300
Miscellaneous Income	2,161	2,747	4,816	9,724
Total Revenue	10,687	24,324	43,142	78,153
Match Day Expenses	(7,588)	(19,836)	(30,512)	(57,936)
Merchandise Expenditure	(652)	(423)	(5,409)	(6,484)
Gross Profit	2,447	4,065	7,220	13,732
Administration	(2,892)	(1,994)	(1,958)	(6,844)
Profit Before Tax	(446)	2,071	5,263	6,888



**Figures before audit*

Oct – Dec 08 Financial Summary

Revenue Summary



- Total revenue on the 4th quarter increased to £43k.

- YTD revenue £78k.

- Merchandise sales boosted by shirt sales, combined with FA Vase prize money.

- Sponsorship & Advertising and Trust Revenue slightly less than the previous quarter.



Commentary

Financial Highlights

- The positive profit of £5.3k was a result of FA Vase success and merchandise sales.
- This result brings the club closer to back plan, now only £1k behind forecasts at the start of the season.

Other Significant Items

- The travelling costs increased in Q4 due to progression within the FA Vase, the prize money from the Vase does not represent pure profit.
- Other costs associated with match day also increased due to more matches being played, including physiotherapy, match officials, the cost of hosting and rent.
- The cost of the election was taken in the Q4 which is a one off cost.

Outlook

- The success of the Sporting Diner will help boost the Q1/09 result
- This first quarter of the year is quieter for trust membership and merchandise so the club is not expecting to make the same amount of profit as seen in the 4th Quarter.

